



SALES ORDER FORM

Dencar Technology Inc
3465 S Arlington Rd
Suite E169
Akron, OH 44312
info@dencartechnology.com
www.DencarTechnology.com

Pricelist: 7/1/2023

For: _____ Date: _____

Dencar is adding new distributors regularly. Dencar is happy to work with your existing distributor/installer/reseller. New distributors, please contact info@dencartechnology.com or 330-595-2022 to get onboarded.

Shipping Contact Name: _____
Shipping Contact Cell: _____
Shipping Contact Email: _____

Carwash Contact Name: _____
Carwash Contact Cell: _____
Carwash Contact Email: _____
Carwash Legal Entity Name: _____
Carwash DBA Name: _____
Carwash Site Address 1: _____
Carwash Site Address 2: _____
City: _____
State/Province: _____
Zip/Postal Code: _____
Country: _____

Order Summary:

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Customer Signature

Customer Printed Name

Date

PAY STATION EQUIPMENT

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>		<u>UNIT PRICE</u>	<u>EXTENSION</u>
0	DPS-S2	Stainless steel free-standing Dencar Pay Station	\$	33,890.00	\$ -
		These items are included in the DPS-S2 Stainless steel construction 21.5" ultra responsive touch screen Mobile physical access control QR code scanner Driver capture camera Receipt printer Card/Payment acceptance unit (VP6300) MEI BNR Advance note recycler Integrated external speaker Sensor control hub Door open/close sensor Climate sensor Industrial control computer USB control hub LED light bar License plate reading (LPR) camera included Peripheral power strip Integrated HVAC unit Lexan face plate			
		<u>Miscellaneous</u>			
0		Custom wrap	\$	990.00	\$ -
0		Relay I/O interface unit	\$	350.00	\$ -
		Sub total pay station			\$ -

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
0	DPS-O	Stainless steel free-standing Dencar Pay Station	\$ 28,990.00	\$ -
		These items are included in the DPS-O		
		Stainless steel construction		
		13" ultra responsive touch screen		
		Locking screw and plug locks		
		QR code scanner		
		Driver capture camera		
		Receipt printer		
		Card/Payment acceptance unit (VP6300)		
		MEI BNR Advance note recycler		
		Integrated external speaker		
		Sensor control hub		
		Door open/close sensor		
		Climate sensor		
		Industrial control computer		
		USB control hub		
		LED light bar		
		License plate reading (LPR) camera included		
		Peripheral power strip		
		Integrated HVAC unit		
		Lexan face plate		
		<u>Miscellaneous</u>		
0		Custom wrap	\$ 990.00	\$ -
0		Relay I/O interface unit	\$ 350.00	\$ -
		Sub total pay station	\$	\$ -

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>		<u>UNIT PRICE</u>	<u>EXTENSION</u>
0	DPS-EP13	Stainless steel free-standing Dencar Pay Station Electronic payments only, no cash	\$	13,990.00	\$ -
		These items are included in the DPS-EP13 Stainless steel construction 13" ultra responsive touch screen Latch based locking QR code scanner Driver capture camera Text receipts (no printer) Card/Payment acceptance unit (VP6300) Integrated external speaker Sensor control hub Climate sensor Industrial control computer USB control hub LED light bar License plate reading (LPR) camera included Peripheral power strip Integrated HVAC unit Lexan face plate Fixed height pedestal base - assumed 4" island			
		<u>Miscellaneous</u>			
0		Custom wrap	\$	990.00	\$ -
0		Relay I/O interface unit	\$	350.00	\$ -
0		4" spacer mount - for surface mount (no island)	\$	350.00	\$ -
		Sub total pay station	\$		\$ -

0	RFB-X	Retrofit door & box for Exacta	\$	24,790.00	\$	-	
0	RFB-H13	Retrofit door & box for Hamilton ACW/Goldline	\$	24,790.00	\$	-	
0	RFD-WS2	Retrofit door for Unitec Wash Select II	\$	22,790.00	\$	-	
<p>These items are included in the RFD line:</p> <p>Stainless steel door with integrated touch screen</p> <p>Hamilton ACW/Goldline: 13 inch touch screen</p> <p>WS2: 10.1 inch touch screen</p> <p>QR code scanner</p> <p>Driver capture camera</p> <p>Cash handling bill recycler</p> <p>Receipt printer</p> <p>Card/Payment acceptance unit (VP6300)</p> <p>Integrated external speaker</p> <p>Sensor control hub</p> <p>Door open/close sensor</p> <p>Climate sensor</p> <p>Industrial control computer</p> <p>USB control hub</p> <p>LED light bar</p> <p>License plate reading (LPR) camera included</p> <p>Peripheral power strip</p> <p>Integrated HVAC unit</p> <p>Lexan face plate</p>							
<u>Miscellaneous</u>							
0		Relay I/O interface unit	\$	350.00	\$	-	
					Sub total pay station	\$	-

TUNNEL LANE CONTROL

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
0		Elka gate and one inductive coil	\$ 5,750.00	\$ -
0		Inductive coil (additional)	\$ 195.00	\$ -
0		RFID Reader includes 1 Antenna and mounting bracket	\$ 7,450.00	\$ -
0		Antenna and Mounting Bracket	Custom by length	
0		Gate controller / Lane manager / Visual queue	\$ 4,995.00	\$ -
0		Tunnel relay I/O interface unit	\$ 350.00	\$ -
0		Gate control relay I/O interface unit	\$ 350.00	\$ -
0		LPR Camera	\$ 350.00	\$ -
Sub total lane control				\$ -

CENTRAL VACUUM EQUIPMENT

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
0		Vacuum stanchion dual drop stainless steel	\$ 11,900.00	\$ -
0		Payment terminal - cash/coin/credit/xPay -includes individual drop control, requires DPS	\$ 3,900.00	\$ -
0		60HP producer, VFD, design, trunk line per 8 dual stanchions Monthly storage fee of \$1000 added if not paid withing 7 days of final vacuum invoice	\$ 49,900.00	\$ -
Sub total central vacuum				\$ -

SELF-SERVE

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
0		Self-Service activation module - WIFI/Wired	\$ 149.00	\$ -
0		Stand-alone vacuum activation module - WIFI/Wired	\$ 149.00	\$ -
0		Controller for activation modules	\$ 899.00	\$ -
0		Credit card sales unit (add to your existing coin box)	coming soon	
0		Coin box (wired Ethernet) 8/9 selection - cash/coin/credit	coming soon	
0		Coin box - selection upgrade to 16	\$ 300.00	\$ -
0		Virtual gate	coming soon	
Sub total self-serve				\$ -

INTEGRATED DIGITAL SIGNAGE

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXTENSION</u>
0		In-Bay Directional Sign (28" Portrait)	\$ 3,990.00	\$ -
0		Floor Mount Marketing Sign (43" Portrait)	\$ 7,990.00	\$ -
0		Menu Board (65" Portrait)	\$ 12,990.00	\$ -
0		Relay I/O interface unit	\$ 350.00	\$ -
0		Digital signage media player (customer supplied monitor)	\$ 1,990.00	\$ -
Sub total integrated digital signage				\$ -

MANAGED SECURITY & NETWORK

<u>QTY</u>	<u>PART #</u>	<u>DESCRIPTION</u>		<u>UNIT PRICE</u>	<u>EXTENSION</u>
0		Standard network bundle*	\$	1,529.00	\$ -
0		Additional WIFI access points	\$	179.00	\$ -
0		Additional 24 port switches	\$	379.00	\$ -
0		Enhanced network bundle* (plus ICB ordering cost)	\$	4,520.00	\$ -
0		Miscellaneous cables/screws	\$	25.00	\$ -
0		Rack mountable UPS unit	\$	295.00	\$ -
0		Network rack	\$	200.00	\$ -
0		Network patch panel	\$	30.00	\$ -
0		Configuration design, imaging, remote installation support	\$	700.00	\$ -

*Customer must supply a public IP address to the network gear

Sub total security & network \$ -

MISCELLANEOUS

0		Custom app configuration Android/iOS - standard	\$	990.00	\$ -
0		Private app store listing - optional, not required	\$	9,995.00	\$ -
0		Custom screen design (billed actual at \$110 / hour)	\$	4,400.00	\$ -
0		Enablement support (remote)	\$	500.00	\$ -
Sub total miscellaneous					\$ -

Sub total pay station	\$	-
Sub total lane control	\$	-
Sub total vacuum	\$	-
Sub total self-serve	\$	-
Sub total integrated digital signage	\$	-
Sub total security & network	\$	-
Sub total miscellaneous	\$	-
Sub total Bill of Materials	\$	-
Sales tax	\$	-
Total	\$	-
50% of list price required to place order		\$ -
Balance due to ship		\$ -

Required On-Going Monthly Support (Site Level)

		<u>UNIT PRICE</u>	<u>EXTENSION</u>
0	Network equipment support	\$ 39.00	\$ -
0	Dencar Technology software as a service	\$ 150.00	\$ -
0	Gate controller / Lane manager / Visual queue software & support	\$ 99.00	\$ -
0	RFID system and support	\$ 99.00	\$ -
	Denpay platform updates	included	included
	Security & Network updates - Firmware, patching, etc.	included	included
	Webpage notification link www.ourdomain.com/yourcompany	included	included
Total			\$ -

Optional Services (Customer Level)

Basic domain website creation www.yourcompany.com (one-time setup fee)	\$399
Standard website hosting (monthly fee)	\$29
Private app store listing (monthly fee)	\$249

Terms: 50% of list price required to place order, balance due prior to factory ship date.
All equipment FOB point of manufacture and will be invoiced separately.
Customer is responsible for all sales or equivalent tax for purchase from USA to Canada
Orders will be placed into production once the sales agreement is signed and payment clears
Typical production time is 10-12 weeks. Lead times may be longer.
Pricing valid for 30 days.
Payable in USD
Vacuum payment must be made upon completion. Storage fee added after 7 days.
Security/Network must be updated every 5 years to then current standards
Signs ship immediately upon receipt and imaging

Security and Network Services Summary

Standard Network Bundle

Includes firewall/router, 24 port POE switch, wireless access point
Cloud management, automatic cellular backup (customer paid plan)

Enhanced Bundle

Includes firewall/router, 24 port POE switch, wireless access point
Automatic cellular backup - Customer provided cellular SIM
Proactive security updates provided every 2 hours
Next business day replacement support

Guidance - what should I choose?

The **Standard** platform is built using a small/medium commercial grade platform. These are designed for a small number of locations. The expectation is that the Internet for the car wash operations is limited to car wash related activity.

The **Enhanced** bundle is built on the same platform that companies like the automotive manufacturers, NFL teams, MLB teams, large oil changes businesses, etc. would use. This is a Fortune 500 business platform. Choose this platform if you have multiple businesses being run through the Internet connection where your users have the potential to visit malicious websites.